

Message Text

UNCLASSIFIED

PAGE 01 JIDDA 05983 040540Z

22

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W
----- 116232

R 040510Z SEP 76
FM AMEMBASSY JIDDA
TO USDOC WASHDC
INFO SECSTATE WASHDC 5754

UNCLAS JIDDA 5983

E.O. 11652: N/A

TAGS: BTIO, BENG, SA

SUBJECT: PRIVATE TRADE OPPORTUNITY: TRIAD INTERNATIONAL MARKETING
CORP., P.O. BOX 1394, RIYADH, SAUDI ARABIA.

1. SUBJECT FIRM DESIRES CONTACTS WITH U.S. MANUFACTURERS
AND SUPPLIERS OF LABORATORY INSTRUMENTS, ELECTRO-MEDICAL
APPARATUS, AND RELATED HEALTH CARE PRODUCTS. IT IS INTER-
ESTED IN DIRECT PURCHASE, REPRESENTATION FOR GOVERNMENT
TENDERS OR OTHER AGENCY ARRANGEMENT FOR SAUDI ARABIA.

2. FIRM IS ALSO INTERESTED IN CONTACTING U.S. MAINTENANCE
AND SERVICE COMPANIES SPECIALIZED IN LABORATORY AND BIO-
MEDICAL EQUIPMENT.

3. IT HAS ALSO REQUESTED CONTACTS WITH U.S. FIRMS OR
CONSORTIUMS PREPARED TO HANDLE HOSPITAL CONSULTANCY OR
MANAGEMENT, AOD FIRMS CAPABLE OF DESIGNING, CONSTRUCTING
AND EQUIPPING HOSPITALS ON A PACKAGE DEAL BASIS.

4. INTERESTED U.S. FIRMS SHOULD MAKE OFFERS TO TRIAD
DIRECTLY AT ABOVE ADDRESS. CABLE: RIALCOM.
TELEPHONE: RIYADH 38981. CONTACT IS MOHAMED SHAMIM KAZI.

5. FYI: TRIAD IS INFLUENTIAL, CAPABLE AND WELL FINANCED
FIRM (WTDR ON FILE). WE KNOW THAT OTHER MISSIONS HERE
HAVE BEEN CONTACTED RE THIS TO, BUT BELIEVE THAT FIRST
RESPONSES FROM SERIOUS U.S. FIRMS WILL HAVE ADVANTAGE.
PORTER

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NNN

Message Attributes

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Disposition Approved on Date:
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Disposition Event:
Disposition History: n/a
Disposition Reason:
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Margaret P. Grafeld
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TAGS: BTIO, BENC, SA
To: COM
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